# fundstrat



July 30th 2019

# Bitcoin Misery Index below 66 = risk-off until late-August Take the rest of the summer off... Wait BMI falls to 53-ish before FOMO

A few weeks ago, we noted that too much media attention was "too much of a good thing" for Bitcoin. And indeed, given the heightened scrutiny, we have seen heightened risk of regulatory action. Among the most recent was the CFTC probes around BitMex accounts and also some recent stories around NY residents using Bitfinex. In any case, the cumulative impact of these has been a deterioration of Fundstrat Bitcoin Misery Index (BMI). As a reminder, the BMI is designed to measure the investor sentiment of a holder of Bitcoin (>67 is euphoria and below <27 is misery).

- The BMI began a downtrend which was confirmed on 7/11/19 when this BMI fell below 67 (Slide 3). The most analogous downtrend and break below 66 was last seen in July 7, 2016 (3 years ago). BTC was ~\$620 then and saw a subsequent sell-off towards \$480 (-25%) within 6-8 weeks.
- FOR THOSE TACTICAL (NOT HODL'ERS), SHORT-TERM BITCOIN RISK/REWARD LESS FAVORABLE: Since 2011, whenever the BMI is in a downtrend and level is around 62 (decile 9, 62-66), the 6M forward return of Bitcoin is a mere 15%—this is not very good (Slide 4). And an investor is better off waiting for the BMI to fall into 50-53 (decile 6) where 6M returns average 231% or even ideally 44-47 (decile 4) where 6M returns are 405%.
- Based on past calendar rate of change, this implies the BMI likely falls within this range late-August/early-September. And a rangebound period of Bitcoin of \$8,500-\$10,500 is likely until then. In other words, the next 4-6 weeks are risk-off.
- WHAT COULD GO WRONG? KEEP AN EYE ON THE MACRO. Macro has been a strong support for Bitcoin this year (weaker USD, MMT, tail risks, etc.). Bitcoin volumes and volatility has been reduced, which suggests that markets could move sharply in either direction. Because the Federal Reserve is expected to cut US interest rates, this should weaken the USD, which is a support for Bitcoin. Hence, keep an eye on the macro.

Bottom line: We believe Crypto winter is over. But the fall in BMI below 66 says "take the next 4-6 weeks off" (as in risk off?). The bigger remains that Bitcoin has more tailwinds than headwinds and the halvening in 2020 is a favorable shift in supply/demand. Given the recent achievement of Level 10 FOMO (3% of price days), past analogs suggest Bitcoin could see new highs within the next 4-6 months.

### **CRYPTO FX STRATEGY**

U.S. Portfolio Strategy

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Performance	1Q19	2Q19	3Q19	QTD	YTD
Bitcoin	10%	163%	(12%)	(12%)	154%
FS Crypto 10	9%	127%	(16%)	(16%)	109%
FS Crypto 40	43%	46%	(25%)	(25%)	57%
FS Crypto 50 Eq Wt	41%	46%	(23%)	(23%)	59%
FS Crypto 250	35%	14%	(21%)	(21%)	22%
FS Crypto 300	13%	114%	(17%)	(17%)	101%
FS Crypto Agg.	13%	112%	(16%)	(16%)	100%
FS Commodity	12%	157%	(13%)	(13%)	151%
FS Platform	15%	72%	(27%)	(27%)	45%
FS Privacy	21%	53%	(24%)	(24%)	40%
FS Exchange	129%	57%	(18%)	(18%)	196%
FS Stablecoin	(1%)	(1%)	0%	0%	(1%)

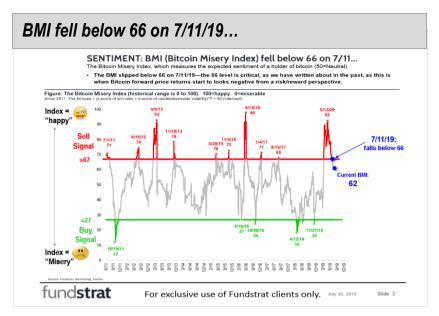
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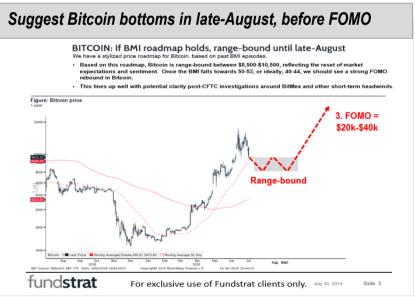
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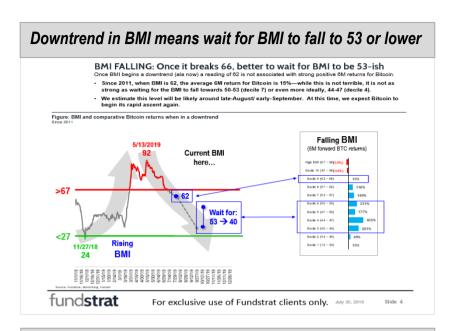
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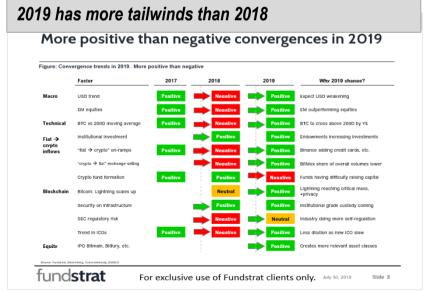
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# Key Charts in this report...









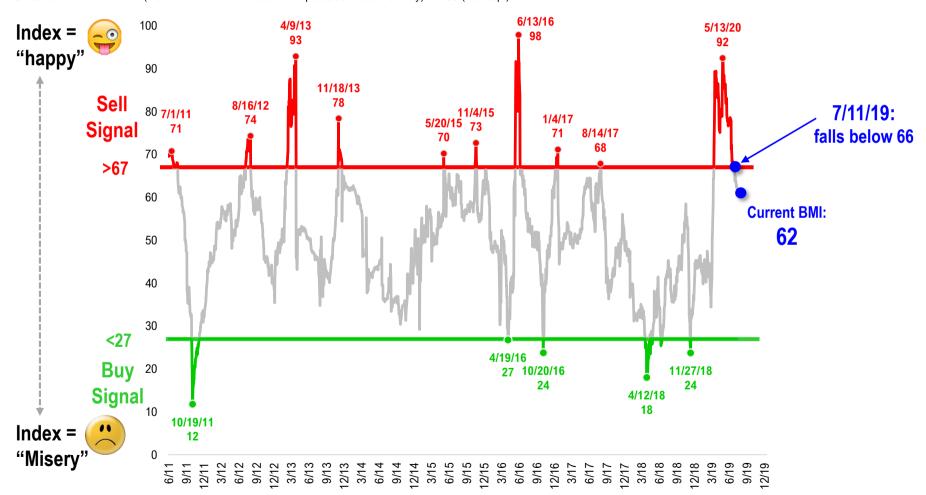


### SENTIMENT: BMI (Bitcoin Misery Index) fell below 66 on 7/11...

The Bitcoin Misery Index, which measures the expected sentiment of a holder of bitcoin (50=Neutral).

• The BMI slipped below 66 on 7/11/19—the 66 level is critical, as we have written about in the past, as this is when Bitcoin forward price returns start to looks negative from a risk/reward perspective.

Figure: The Bitcoin Misery Index (historical range is 0 to 100). 100=happy. 0=miserable Since 2011. The formula = (z-score of win-ratio + z-score of upside/downside volatility)\*7 + 50 (intercept)



Source: Fundstrat, Bloomberg, Factset

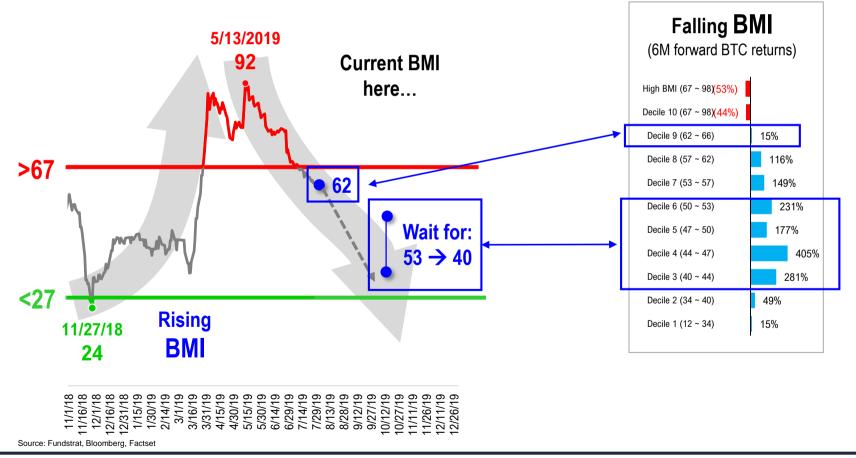


### BMI FALLING: Once it breaks 66, better to wait for BMI to be 53-ish

Once BMI begins a downtrend (ala now) a reading of 62 is not associated with strong positive 6M returns for Bitcoin.

- Since 2011, when BMI is 62, the average 6M return for Bitcoin is 15%—while this is not terrible, it is not as strong as waiting for the BMI to fall towards 50-53 (decile 7) or even more ideally, 44-47 (decile 4).
- We estimate this level will be likely around late-August/ early-September. At this time, we expect Bitcoin to begin its rapid ascent again.

Figure: BMI and comparative Bitcoin returns when in a downtrend Since 2011

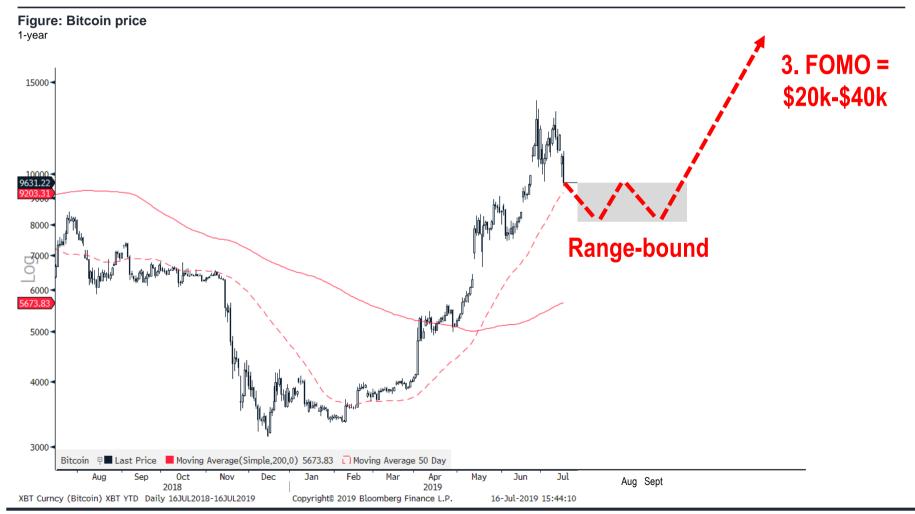




### BITCOIN: If BMI roadmap holds, range-bound until late-August

We have a stylized price roadmap for Bitcoin, based on past BMI episodes.

- Based on this roadmap, Bitcoin is range-bound between \$8,500-\$10,500, reflecting the reset of market expectations and sentiment. Once the BMI falls towards 50-53, or ideally, 40-44, we should see a strong FOMO rebound in Bitcoin.
- This lines up well with potential clarity post-CFTC investigations around BitMex and other short-term headwinds.

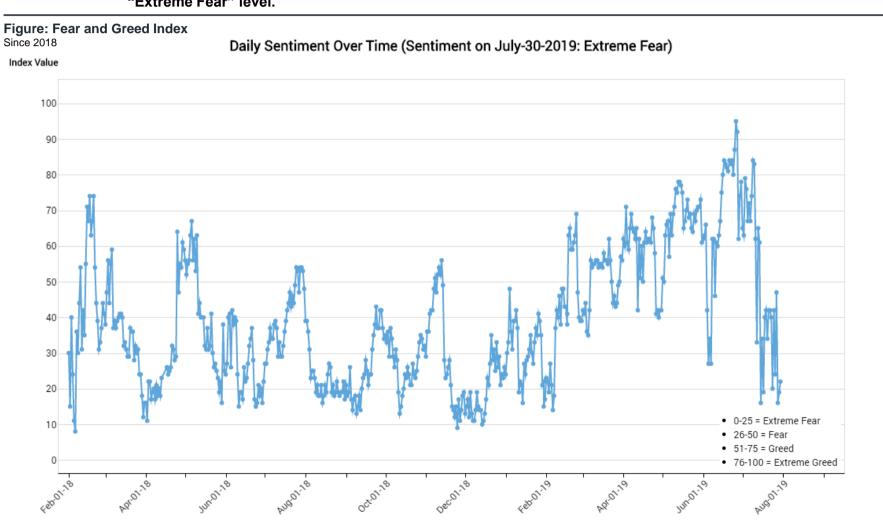




### SENTIMENT: Fear and Greed Index by Digital Assets Data

The Fear and Greed Index incorporates five elements to measure the current sentiment of Bitcoin: volatility, trading volume and momentum, direct polls, social media sentiment, and Bitcoin dominance.

• The index above 50 means greed, and below 50 means fear — moreover, the index above 75 and below 25 means extreme greed and extreme fear, respectively. Currently, the Fear and Greed Index has fallen to 22, an "Extreme Fear" level.





Source: Fundstrat, Digital Assets Data, originally published by Alternative.me

5. April 1, 2019

# 13 signs Crypto winter over...

1. Nov 2018	LOOKBACK: Fork wars of Jihan (BCH) vs Craig Wright (BSV) exhausted "overhang" BTC supply held by their mining pools. And while BTC collapse to \$3,200 followed, massive supply gone.
2. December 31, 2018	Grayscale's Bitcoin Investment Trust (OTC: GBTC) sees NAV premium fall to 5%, the lowest since early 2017 and historically marks "capitulation." The premium has since surged to 41%.
3. January 23, 2019	On-chain transactions per day turn positive YoY, the first time since January 2018 (consistently).
4. March 27, 2019	Fundstrat's Bitcoin Misery Index (BMI) crossed above 67 for the first time since August 14, 2017. Since 2015, the BMI has never been >67 in a "Bear market."

200D cross: Bitcoin closed above 200D. First time since March 2018 (13 months).

6. April 2, 2019	Noted crypto twitter personality @ParabolicTrav (Re-emergence tweet) reappears after a 7 month
	hiatus.

7. April 18, 2019	Tuur Demeester publishes "Bitcoin in Heavy Accumulation" (Tuur/ Adamant report here) which makes
	the assertion that HODLer wallets have begun to accumulate Bitcoin.

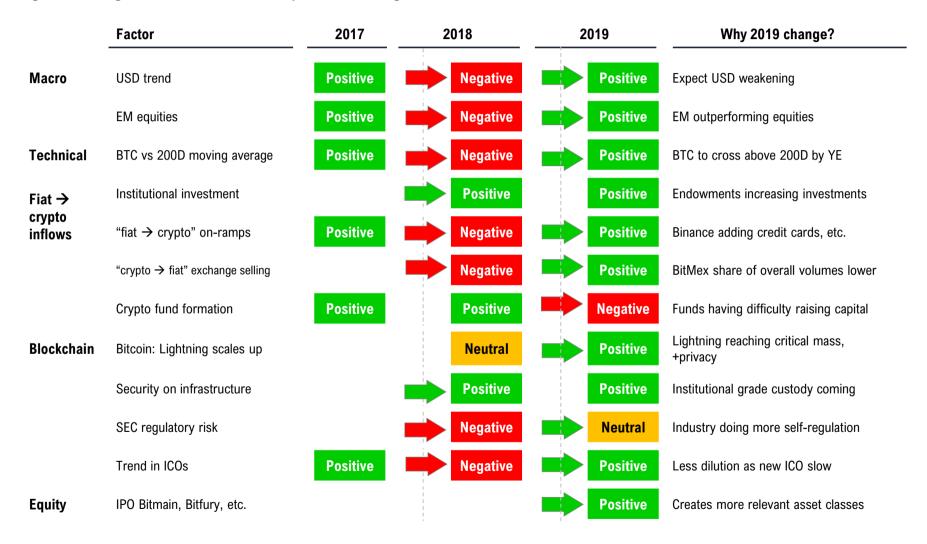
8. Mid-April	OTC volumes surging. Multiple OTC brokers report that new client activity has surged 60%-70% versus
	just 4 months ago, and many accounts are re-accumulating bitcoin.

- 9. Mid-April On-chain activity surging.
- 10. April 22, 2019 Willy Woo posts survey of 20-ish Crypto OGs (slang "original gangsters") and even noted bears see high probability Bitcoin has bottomed (survey here)
- BTC golden cross. Bitcoin 50D moving average > 200D. Historically bullish. 11. April 23, 2019
- 12. May 1, 2019 Stable market reaction to controversy around Bitfinex/Tether and NY Attorney General's court order alleging undisclosed transfer from Tether's reserves to Bitfinex in order to cover up mishandled funds by its third party payment processor, Crypto Capital.
- Consensus 2019 conference confirmed that crypto winter is over 13. May 13-15, 2019



# More positive than negative convergences in 2019

Figure: Convergence trends in 2019. More positive than negative



Source: Fundstrat, Bloomberg, Coinmarketcap, BitMEX



# **Overview Performance** Recap

**TREND** 

**All sectors** and size indices down in past week

Figure: The Fundstrat Crypto-currency Indices

Fundstrat reference indices.

				Market Va	lue	% Retu	rn			
Index	Ticker	Description	Index Price	\$ millions	% share crypto	YTD	Week -3	Week -2	Week -1	Past Week
Sector Indices							7/1/19 to 7/8/19	7/8/19 to 7/15/19	7/15/19 to 7/22/19	7/22/19 to 7/29/19
FS Crypto Commodity	FSTOKCTB	Likely to be classified as commodities	\$123	\$210,281	69%	151%	15%	(12%)	(5%)	(8%)
FS Crypto Platform	FSTOKPLT	Enables decentralized applications	48	\$43,248	14%	45%	5%	(26%)	(4%)	(3%)
FS Crypto Privacy	FSTOKPVT	Tokens with anonymity features	34	\$3,763	1%	40%	8%	(18%)	(7%)	(7%)
FS Crypto Exchange	FSTOKDEX	Tokens associated with exchanges	136	\$5,106	2%	196%	1%	(15%)	8%	(13%)
FS Crypto Stablecoin	FSTOKSTB	Tracks the fiat currencies	100	\$4,422	1%	(1%)	0%	1%	(1%)	(0%)
Market-Cap bas	ed Indic	es								
FS Crypto 10	FSTOK10	Top 10 largest Crypto-currencies	\$149	\$272,625	90%	109%	12%	(15%)	(4%)	(7%)
FS Crypto 40	FSTOK40	Top 11-50 based on market value	79	\$18,608	6%	57%	3%	(21%)	(2%)	(6%)
FS Crypto 50 Eq Wt	FSTOKEQW	/ Equal weighted FS Crypto 10 and 40	80	\$291,233	96%	59%	3%	(20%)	(2%)	(6%)
FS Crypto 250	FSTOK250	Top 51-300 based on market cap	45	\$10,101	3%	22%	5%	(19%)	(2%)	(5%)
FS Crypto 300	FSTOK300	FS Crypto 10, 40 and 250	134	\$301,335	99%	101%	11%	(16%)	(4%)	(7%)
FS Crypto Aggregate	FSTOKAGG	Aggregate index	133	\$303,652	100%	100%	11%	(16%)	(4%)	(7%)

Source: Fundstrat, Bloomberg.  $^{\star}$  Base date of Cap based Indices is 9/30/17 and Sector Indices is 3/31/18



### SECTORS: FS Crypto Commodity & Exchange Quantitatively ranked

Figure: Comparative Quantitative Score for tokens in OW-rated Platforms and Commodity Sectors

Fundstrat						Technical M	etrics								
Name	Symbol	Price (USD)	Price (BTC)	Market Cap (\$B)	Current Coin Supply	Composite Technical Score	90D Win Ratio		Price to	Relative Price to 50 DMA	Weekly RSI	5D Return	10D Return	30D Return	21 vs 50
Commodity In	ndex Const	ituents	•												
Bitcoin Cash	ВСН	\$307.92	0.032347	5.5	17,918,728	1	53	6	95.8%	80.6%	47	1.7	(0.0)	(30.4)	15.2%
Dogecoin	DOGE	\$0.00	0.000000	0.3	120,562,065,141	2	53	24	92.8%	88.9%	48	(2.6)	(7.2)	(16.6)	3.8%
Litecoin	LTC	\$90.43	0.009500	5.7	62,878,057	3	50	20	93.8%	78.2%	51	(4.1)	(8.1)	(32.3)	15.6%
Monero	XMR	\$77.96	0.008190	1.3	17,125,683	4	52	6	92.1%	84.5%	49	(3.1)	(5.3)	(22.0)	7.6%
Bitcoin	BTC	\$9,519.15	1.000000	169.9	17,846,167	5	57	0	90.6%	91.4%	59	(3.0)	(9.6)	(20.4)	(0.7%
Bytecoin	BCN	\$0.00	0.000000	0.1	184,135,625,943	6	50	4	91.5%	77.0%	37	(2.9)	(11.7)	(34.1)	14.5%
Decred	DCR	\$25.58	0.002687	0.3	10,155,258	7	51	6	89.0%	86.1%	47	(6.7)	(11.4)	(27.1)	2.8%
Zcash	ZEC	\$67.62	0.007104	0.5	7,078,306	8	47	16	86.4%	73.2%	43	(4.9)	(10.7)	(40.8)	13.1%
Exchange Ind	lex Constit	uents													
Huobi Token	HT	\$4.73	0.000497	0.2	50,029,141	1	57	17	110.1%	118.9%	79	2.8	12.9	11.0	(8.8%
Binance Coin	BNB	\$27.20	0.002857	4.2	155,555,418	2	49	19	92.6%	84.4%	55	(6.7)	(6.5)	(23.1)	8.2%
0x	ZRX	\$0.22	0.000023	0.1	599,920,987	3	51	9	92.7%	77.4%	36	(1.5)	(5.3)	(30.0)	15.3%
AirSwap	AST	\$0.00	0.000000	0.0	#DIV/0!	4	52	(150)	0.0%	0.0%	45	(100.0)	(100.0)	(100.0)	0.0%
QASH	QASH	\$0.00	0.000000	0.0	#DIV/0!	5	51	(206)	0.0%	0.0%	42	(100.0)	(100.0)	(100.0)	0.0%
Bancor	BNT	\$0.00	0.000000	0.0	#DIV/0!	6	54	(242)	0.0%	0.0%	35	(100.0)	(100.0)	(100.0)	0.0%
Kyber Network	KNC	\$0.00	0.000000	0.0	#DIV/0!	7	48	(217)	0.0%	0.0%	40	(100.0)	(100.0)	(100.0)	0.0%

Source: Fundstrat, Bloomberg, Onchainfx.com



## SECTORS: FS Crypto Platform & Privacy Quantitatively ranked

Figure: Comparative Quantitative Score for tokens in OW-rated Privacy and Exchange Sectors
Per Fundstrat

Technical Metrics

Fundstrat						Technical M	letrics								
				Market		Composite	90D		Relative	Relative					
		Price		Сар	Current	Technical	Win	90D		Price to	Weekly	5D	10D	30D	21 vs 50
Name	Symbol	(USD)	Price (BTC)	(\$B)	Coin Supply	Score	Ratio	UV - DV	DMA	DMA	RSI	Return	Return	Return	DMA
Platform Index														(2.2.2)	
Cardano	ADA	\$0.06	0.000006	1.6	25,927,060,338		54	15	97.8%	78.4%	43	2.3	1.0	(33.2)	19.4%
Lisk	LSK	\$1.40	0.000147	0.2	118,998,317	2	46	6	97.7%	81.0%	40	(13.6)	6.1	(26.7)	16.8%
Ethereum Classic	ETC	\$5.94	0.000624	0.7	112,307,444	3	51	(12)	95.5%	79.5%	44	(2.9)	1.2	(28.2)	15.9%
Ontology	ONT	\$0.98	0.000103	0.5	533,255,242	4	48	(2)	96.3%	76.5%	44	(5.2)	3.5	(37.4)	19.8%
EOS	EOS	\$4.22	0.000443	3.9	924,874,217	5	49	(3)	95.2%	75.0%	44	(8.3)	4.2	(34.1)	20.2%
Stellar	XLM	\$0.08	0.000009	1.6	19,616,816,627	6	48	24	94.2%	79.3%	37	(2.9)	(10.9)	(27.1)	14.9%
VeChain	VET	\$0.01	0.000001	0.3	55,449,979,107	7	50	35	93.2%	80.8%	42	(5.5)	(3.8)	(38.8)	12.4%
Ethereum	ETH	\$211.27	0.022194	22.6	107,104,506	8	58	(9)	90.5%	79.7%	48	(2.7)	(4.5)	(34.0)	10.8%
Waves	WAVES	\$1.38	0.000145	0.1	100,075,083	9	44	41	93.2%	73.1%	30	0.0	(5.5)	(29.9)	20.1%
NEM	XEM	\$0.06	0.000007	0.6	8,999,963,614	10	52	35	91.6%	78.2%	43	(4.7)	(5.7)	(35.9)	13.4%
Bytom	ВТМ	\$0.11	0.000012	0.1	1,002,501,551	11	49	18	91.2%	73.6%	44	(1.8)	(8.0)	(34.2)	17.5%
Qtum	QTUM	\$2.89	0.000304	0.3	95,972,780	12	52	13	88.8%	75.3%	45	(2.4)	(8.8)	(48.5)	13.5%
NEO	NEO	\$11.27	0.001184	0.8	70,563,522	13	58	20	88.1%	77.2%	45	(4.6)	(13.4)	(39.1)	10.9%
Stratis	STRAT	\$0.54	0.000057	0.1	99,425,304	14	47	3	90.2%	69.4%	34	(2.3)	(4.9)	(40.8)	20.9%
IOTA	MIOTA	\$0.28	0.000030	0.8	2,779,532,458	15	47	12	90.4%	75.3%	40	(8.7)	(6.6)	(33.3)	15.2%
Privacy Index (					, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,							(- )	(* -/	(33.3)	
Monero	XMR	\$77.96	0.008190	1.3	17,125,683	1	52	6	92.1%	84.5%	49	(3.1)	(5.3)	(22.0)	7.6%
Bytecoin	BCN	\$0.00	0.000000	0.1	184,135,625,943	2	50	4	91.5%	77.0%	37	(2.9)	(11.7)	(34.1)	14.5%
Dash	DASH	\$105.98	0.011133	0.9	8,948,066	3	50	5	87.7%	73.6%	42	(3.7)	(6.0)	(37.7)	14.1%
Zcash	ZEC	\$67.62	0.007104	0.5	7,078,306	4	47	16	86.4%	73.2%	43	(4.9)	(10.7)	(40.8)	13.1%
Bitcoin Private	BTCP	\$0.00	0.000000	0.0	#DIV/0!	5	51	873	0.0%	0.0%	37	(100.0)	(100.0)	(100.0)	0.0%
ource: Fundstrat, Bloomb	יטוט ריטוט erg, Onchainfx.	φυ.υυ com	0.000000	0.0	#1017/0!	J	ΟI	013	U.U /0	0.070	31	(100.0)	(100.0)	(100.0)	0.0%



# Big Money Coinshares S/O trend

**TREND** 

# Big money buying BTC

One proxy for Big money is the S/O of Coinshares ETF S/O... both for BTC and Eth.

Big money buying BTC has recovered since the December low



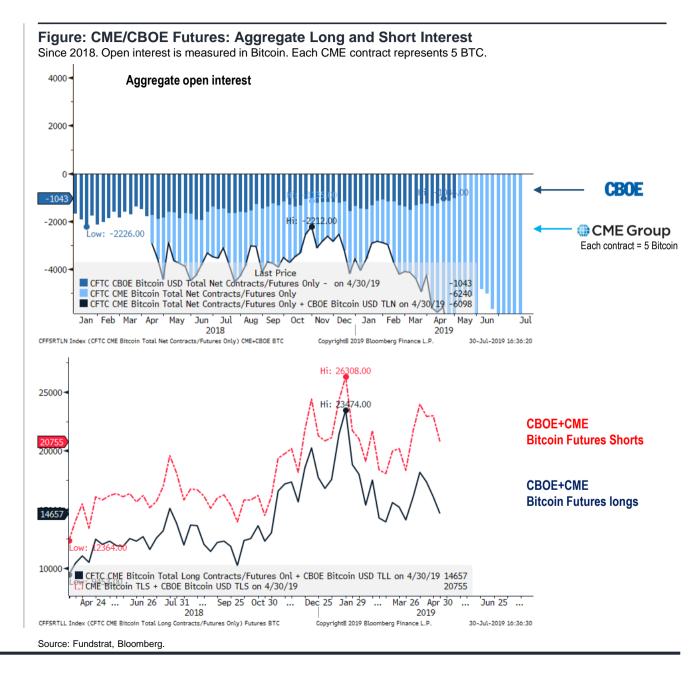


# Big Money Futures open interest

**TREND** 

**Net Shorts** flattening in past 3 mos...

While futures positioning has been net short since since inception, the recent contraction of the net short position has been flattening...



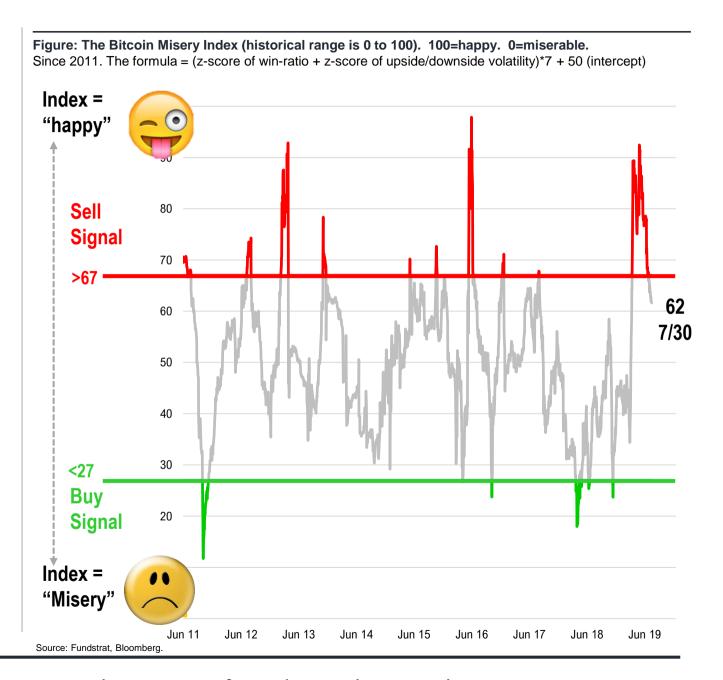


# Sentiment **Bitcoin Misery Index**

**TREND** 

# **Bitcoin Misery** Index @ 62

The bitcoin misery index, which measures the expected sentiment of a holder of bitcoin (50=Neutral) has recently declined to **62**.





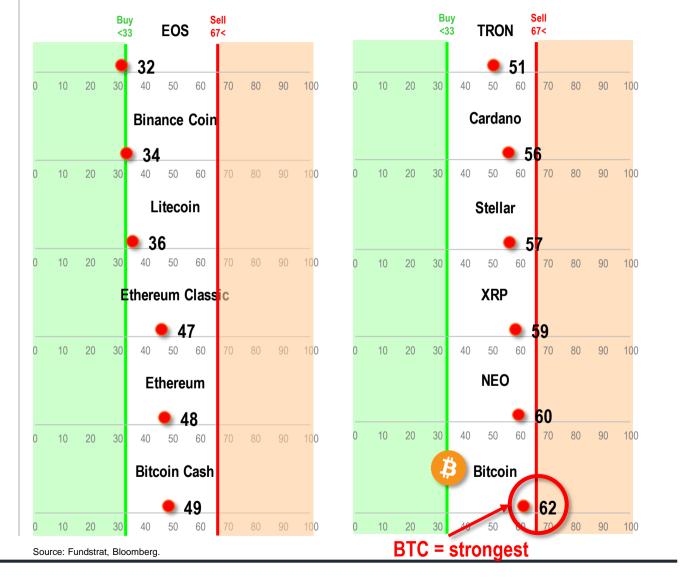
# **Sentiment BMI for Top 12 Tokens**

**TREND** 

# **EOS** lowest... ...BTC highest

We calculated the BMI for the top 12 most liquid tokens (based on daily trading volume) and ranked their BMIs.

Figure: The BMI (historical range is 0 to 100). 100=happy. 0=miserable. For Top 12 Tokens



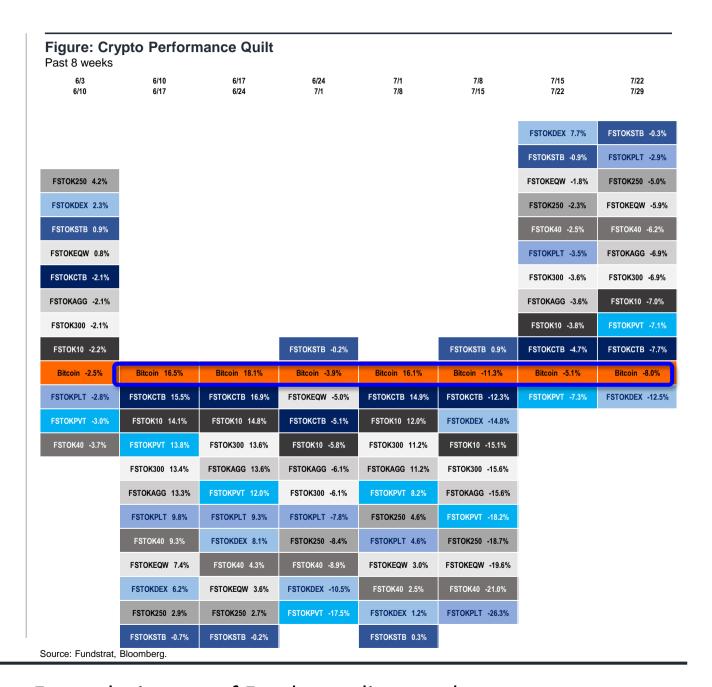


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# **Overview** Leadership

**TREND** 

After leading the crypto markets for 5 weeks, BTC has been the laggard in the past 2 weeks ....





# Sectors Sectors vs BTC

**TREND** 

# Exchange underperformed BTC

Except Exchanges, all other sectors have outperformed BTC in the past week...





# Sector Rotation Sector Pairs

**TREND** 

# Still stick with Commodities

We continue to favor Commodities, generally, as we see this as the least likely to face regulatory risks.

And also, commodity tokens like BTC, ZEC, LTC, BCH are thus easier to implement to payment systems, etc.





# Sectors Commodities

**TREND** 

All commodity tokens were down last week...



Source: Fundstrat, Bloomberg.

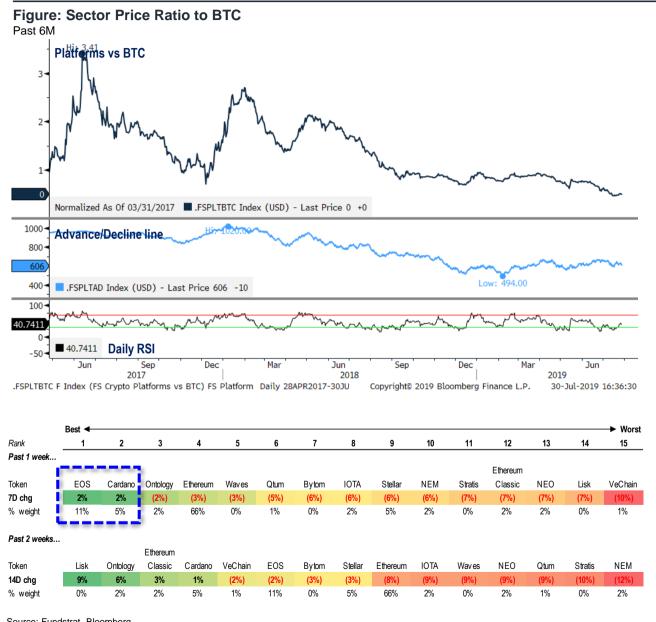


# **Sectors Platforms**

**TREND** 

# **Platform tokens** broadly down....

Only EOS and Cardano up in past **7D** 



Source: Fundstrat, Bloomberg.



# **Sectors Privacy**

**TREND** 

Daily RSI of **Privacy sector** started to pick up...

**Despite broadly** down, Privacy sector outperformed Bitcoin last week (Slide 16) ...





### TOKENS: The 15 most Quantitatively Attractive of Top 50 largest

Figure: Comparative Quantitative Score for tokens in OW-rated Platforms and Commodity Sectors

Per Fundstrat **Technical Metrics** 

		ъ.				Composite	90D	000		Relative	<b>14</b> / 11		400	200	04 50
Name	Symbol	Price (USD)	Price (BTC)	Market Cap (\$B)	Current Coin Supply	Technical Score	Win Ratio U		21 DMA	Price to 50 DMA	Weekly RSI	5D Return	10D Return	Return	21 vs 50 DMA
IOST	IOST	\$0.01	0.000001	0.2	21,000,000,000	1	54	(7)	110.7%	90.0%	47	16.8	33.2	(28.2)	20.7%
Lambda	LAMB	\$0.25	0.000026	1.5	6,000,000,000	2	48	127	115.0%	135.9%	71	33.0	11.3	42.0	(20.9%)
Huobi Token	НТ	\$4.73	0.000497	2.4	500,000,000	3	57	17	110.1%	118.9%	79	2.8	12.9	11.0	(8.8%)
Nano	NANO	\$1.34	0.000141	0.2	133,248,297	4	42	27	112.0%	100.5%	47	10.7	21.8	(1.5)	11.5%
KuCoin Shares	KCS	\$1.58	0.000166	0.3	179,659,415	5	47	27	110.5%	104.3%	57	16.2	12.1	(7.1)	6.1%
Basic Attenti	BAT	\$0.25	0.000027	0.4	1,500,000,000	6	42	38	99.7%	87.2%	45	9.2	3.2	(21.1)	12.5%
Cardano	ADA	\$0.06	0.000006	1.9	31,112,483,745	7	54	15	97.8%	78.4%	43	2.3	1.0	(33.2)	19.4%
Bitcoin Cash	ВСН	\$307.92	0.032347	5.5	17,875,275	8	53	6	95.8%	80.6%	47	1.7	(0.0)	(30.4)	15.2%
Ravencoin	RVN	\$0.05	0.000005	0.2	3,909,445,000	9	46	43	99.1%	85.0%	50	(6.9)	3.4	(23.8)	14.0%
Tezos	XTZ	\$1.01	0.000106	0.8	799,751,785	10	42	36	98.4%	90.9%	48	0.0	2.8	(1.9)	7.4%
XRP	XRP	\$0.31	0.000033	31.1	99,991,588,101	11	50	26	95.6%	81.6%	42	(1.7)	(3.1)	(27.6)	14.0%
Bitcoin SV	BSV	\$146.35	0.015374	2.6	17,854,986	12	51	176	93.8%	78.0%	54	(13.0)	0.3	(31.7)	15.9%
Ethereum Classic	ETC	\$5.94	0.000624	0.7	111,724,084	13	51	(12)	95.5%	79.5%	44	(2.9)	1.2	(28.2)	15.9%
MonaCoin	MONA	\$1.90	0.000200	0.1	65,729,675	14	38	289	94.9%	85.6%	56	(5.9)	1.6	(23.1)	9.4%
Pundi X at, Bloomberg, Onchainf	NPXS x.com	\$0.00	0.000000	0.2	266,962,422,907	15	51	13	94.8%	78.9%	43	(3.3)	1.0	(30.6)	15.9%



# Research team



Thomas J. Lee, CFA Co-Founder, Head of Research In research: 26 years

Prior to founding Fundstrat, Mr. Lee was at J.P. Morgan from 1999 to 2014 and served as Chief Equity Strategist from 2007 to 2014. He was topranked by Institutional Investor every year since 1998. Previously served as Managing Director at Salomon Smith Barney. Mr. Lee graduated from the undergraduate program at the Wharton School, University of Pennsylvania.



### L. Thomas Block **Washington and Policy Strategist** Head of JPM policy: 22 years

Tom had a 21-year career at J.P. Morgan, serving as Global Head of Government Relations. Prior to joining JP Morgan Chase in 1987, he previously worked in Washington and held several positions with members of the House and Senate, serving as Legislative Assistant and Chief of Staff in the House, and Legislative Staff Director in the Senate



Rob Sluymer, CFA **Head of Technical Analysis Strategy** In research: 27 years

Head of Technical Research with over 26 years experience writing technical research at RBC Capital Markets.



Vito J. Racanelli Senior Editor & Market **Intelligence Analyst** Senior Editor: 20 years

Previously a reporter with Dow Jones Professional Investor Report in 1990, moved to AP-Dow Jones in Italy and later Barron's in NY, where he was a senior editor for 20 years.



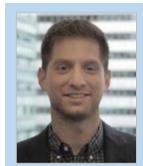
#### Ken Xuan, CFA, FRM **Head of Data Science** Research In research: 5 years

Data scientist with expertise in applied mathematics and statistical analysis. Ken was an operations strategy consultant at West Monroe Partners. Ken received a B.S. in Management, Economics from Purdue University in 2013 and an M.S. in Operations Research from Columbia University in 2017.



Sam Doctor **Senior Portfolio** Strategist In research: 19 years

Former US Small and Mid Cap Technology Analyst and India Small / Mid Cap Strategist at J.P. Morgan Chase.



Alex Kern **Research Analyst** In research: 4 years

Previously a Research Analyst with Digital Currency Group, Prior to that, Alex was a Fintech and Payments Equity Research Associate with Cowen & Co. Alex received his B.A. in History from the University of Pennsylvania in 2014.



#### **Kelsey Burhans Research Analyst** In research: 3 years

Previously an Equity Research Associate in Specialty Finance at Stephens Inc. Kelsey received her B.A. in Chinese Language & Culture, with concentrations in Economics and Management (MIT Sloan), from Wellesley College in 2017.

Source: Fundstrat, Bloomberg, Factset



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